

**Royal Danish Library –
National License
Consortia: Elsevier
transformative agreement
2021-2024**

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**DET KGL.
BIBLIOTEK**

Royal Danish Library

Background

- New governance structure in the consortium
- Clear united mandate from Universities Denmark
 - Direct line to the Director of Universities Denmark and Rector of the University of Copenhagen
- The institutions spoke with ONE voice
- Extensive data collection and analysis ahead of first meeting



Negotiators

- Negotiation period: Early October till Christmas
- Core group from Royal Danish Library:
 - Kira Stine Hansen (deputy director), Niels Stern (head of licensing dept) and Pernille Hammelsø (special adviser)
 - Ad hoc: Jesper Olesen (Director, University of Copenhagen) and Henrik Wegener (Rector, University of Copenhagen)
- Core group from Elsevier:
 - Jason Roof (regional Sales director) Mervyn Bregonje (account manager)
 - Ad hoc: Gemme Hersh (VP Open Science), and eventually CEO Kumzal Bayazit



Mandate

Clear mandate from Danish Universities:

- Immediate Access to papers authored by researchers at Danish Institutions on the agreement at no extra cost
- No price increase on journals

Ready to leave the negotiations if need be

- And to cut off access if we had not agreed on principles before 1st of January



The Deal

- No price increase on journals 2021-2024
- For Databases: inflation neutral increase of 1,12% 2021-2024
- Alignment of Clinical Key for all institutions: 1,12% increase
- Cap free, and free of charge OA publications in hybrid titles subscribed to by the institutions:
 - And ALL institutions can publish in current titles, as long as one institution has a subs
 - CC-BY license by default



The Deal

- Titles excluded from the agreement:
 - Cell Press titles, Lancet titles, JACC and some Society titles (e.g. Blood) and all Gold OA titles
- Institutions had to give up 25% (in value) PTA rights on Freedom Collection, 100% PTA rights retained on subscription journals
- In case a hybrid journal converts to OA during the agreement, the institutions retain free OA publishing rights in that journal for the duration of the contract

